

RETAIL DIESEL FUEL OUTLOOK

A Fundamental Petroleum Trends Weekly Report

Lehi German Tel: 816.505.0980 www.fundamentalpetroleumtrends.com Monday, September 26,

Weekly Retail On-Highway Diesel Prices											
Region	Ad	tual Price	1/	Forecast 2/	Change from						
Region	12Sep11	19Sep11	26Sep11	03Oct11	week ago						
U.S.	3.862	3.833	3.786	3.772	-0.014						
East Coast	3.879	3.853	3.804	3.788	-0.016						
New England	3.985	3.983	3.963	3.895	-0.068						
Central Atlantic	3.985	3.968	3.922	3.900	-0.022						
Lower Atlantic	3.825	3.792	3.739	3.740	0.001						
Midwest	3.841	3.799	3.738	3.736	-0.002						
Gulf Coast	3.790	3.765	3.730	3.718	-0.012						
Rocky Mountain	3.903	3.892	3.867	3.787	-0.080						
West Coast	3.984	3.977	3.957	3.932	-0.025						
California	4.067	4.062	4.039	4.012	-0.027						
1/ Source: U.S. Energy Information Administration											
2/ Source: Fundamenal Petroleum Trends Reports											

reported the lowest average price at \$3.73/gal, with the Lower Atlantic and Midwest each at \$3.74/gal. The highest price was reported in California at \$4.04/gal. Gulf

The Gulf Coast

Gulf Coast wholesale distillate prices fell -11 cpg

last week ending 26Sep11. Gulf wholesale prices ended the week near lows of the last quarter, and well below the 1, 3 and 6-month moving averages.

U.S. average retail prices have declined -34 cpg from highs reached in mid May. The spread between retail and wholesale spot prices was well above the 3-year mid range.

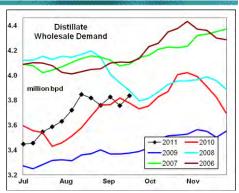


With the spread between wholesale and retail prices above the average for this time of year, expect retail prices to trend lower in relation to the wholesale market.

Supply - Demand Fundamental Trends U.S. weekly distillate demand increased +217,000 bpd last week, due in part to earlier weather related disruptions. Year-on-year demand growth has recently slowed to just +21,000 bpd for the latest 4-wk average.

While global distillate demand remains strong, concern about slowing economic growth in both developed and developing countries has impacted the pull back in prices.

Distillate supply decreased -16,000 bpd last week, as fall refinery maintenance begins. Stocks decreased -0.9 million barrels on the weekly increase in demand.



Stocks are now -17 million barrels below a year ago; although, the level remains well above years before 2009. In the absence of Gulf hurricane disruptions, expect stock building to extend into early October.

Global Trends Driving Diesel Prices

Significant slowing of economic growth in Europe and the U.S. has began to impact growth expectations in developing countries that depend on exports. Recent data indicate a meaningful slow down in the Chinese manufacturing sector. The recent sell off in global financial and commodity markets, including energy, are due in part to concerns that the rate of economic growth will decline; and the ongoing debt crisis in Europe.

While the outlook is for slower global economic growth, current distillate and crude oil supplies, outside the U.S. remain tight. Lack of production from Libya, fall refinery maintenance and the start of heating oil season should provide support to distillate prices during the next quarter.

Diesel Price Outlook U.S. average retail prices are projected to decline -1.4 cpg for the week ending 03Oct11, due to the recent drop in wholesale prices.

Regional prices are forecast to decrease over -6 cpg in New England and the Rocky Mountains, with only modest declines in other regions.

Expect further declines in retail prices in 1st half of October as a result of the pull back in wholesale prices, followed by an uptrend as fall refinery maintenance reaches a peak and winter heating season begins.

Political uncertainty in the Middle East has been heightened by emerging conflicts between Israel and neighboring countries.

Diesel Fuel Price Trends U. S. retail diesel prices declined -4.7 cpg for the week ending 26Sep11. The decrease reflected lower wholesale prices.



The U.S. average retail diesel price compared to the Gulf Coast wholesale price increased +1 cpg last week as retail prices declined less than the wholesale market. The spread ended the week at a level above the last 2-years.



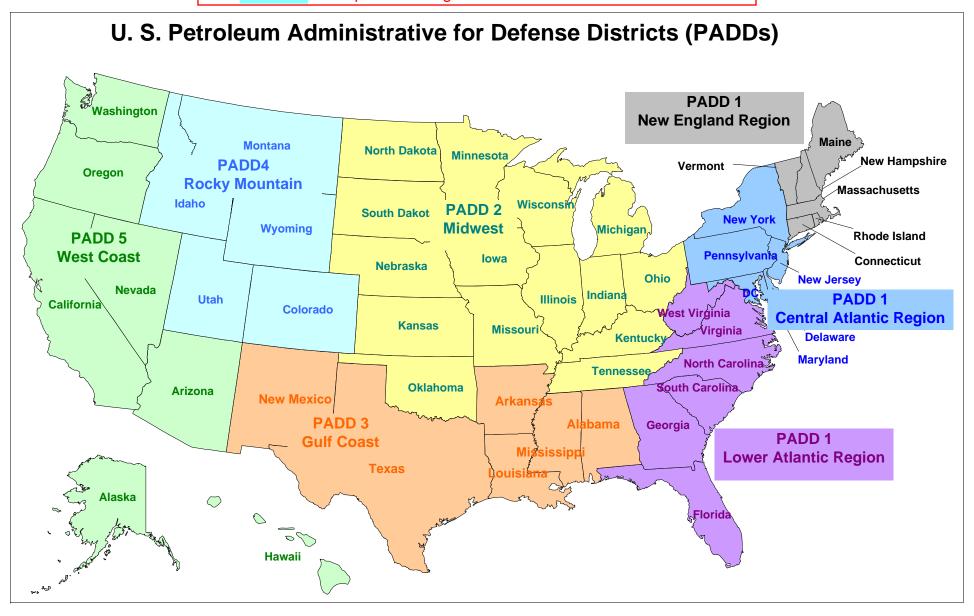
The national average on-highway price ended the week -\$0.17/gal below the high set in 2008 for this time of year, but +\$0.84/gal above a year ago.

Prices declined -6.1 cpg in the Midwest and -5.3 cpg in the Lower Atlantic Region last week. Prices decreased just -2 cpg in New England and the West Coast for the week.

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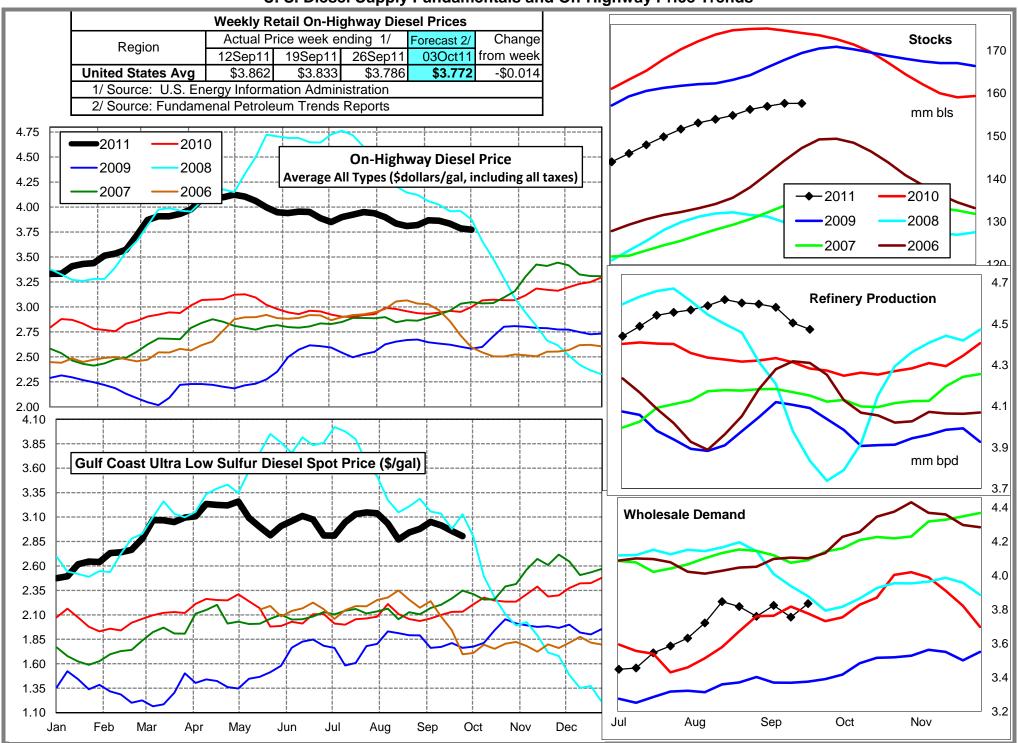
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Click Blue Icon on Map to view Regional Price & Fundamental Trends



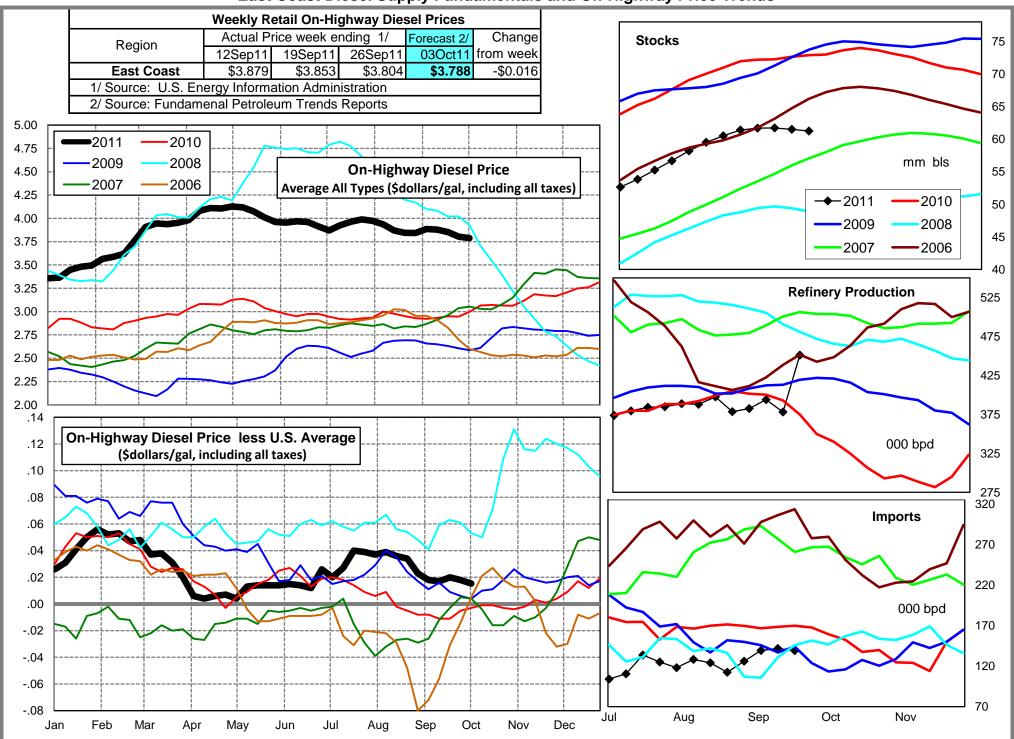
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U. S. Diesel Supply Fundamentals and On-Highway Price Trends

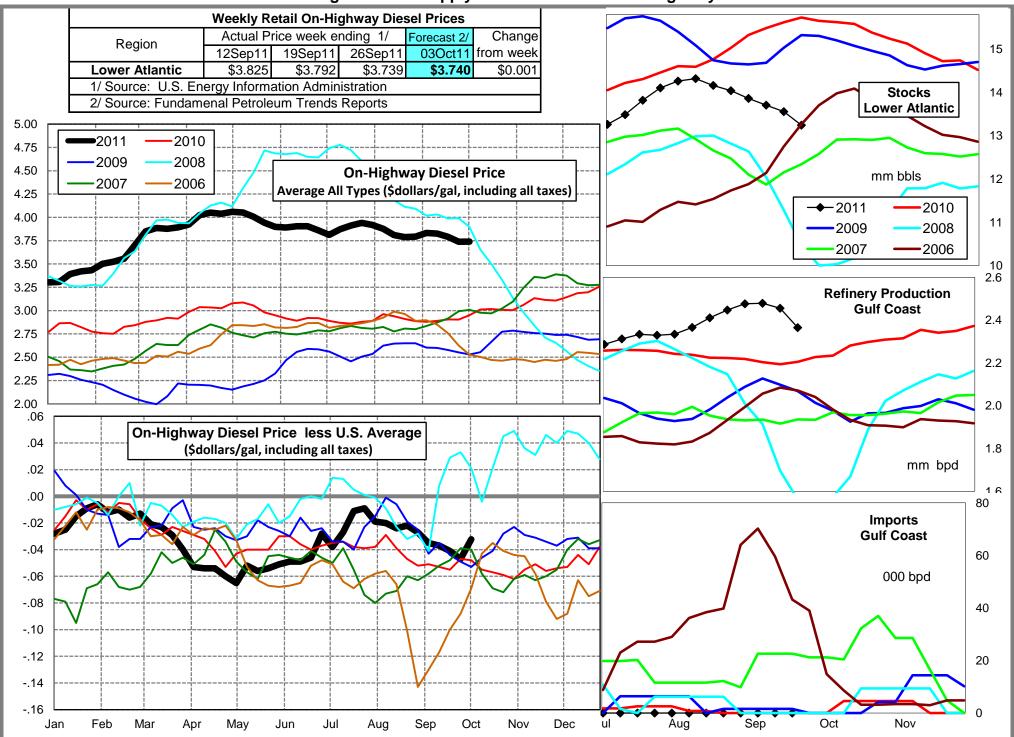


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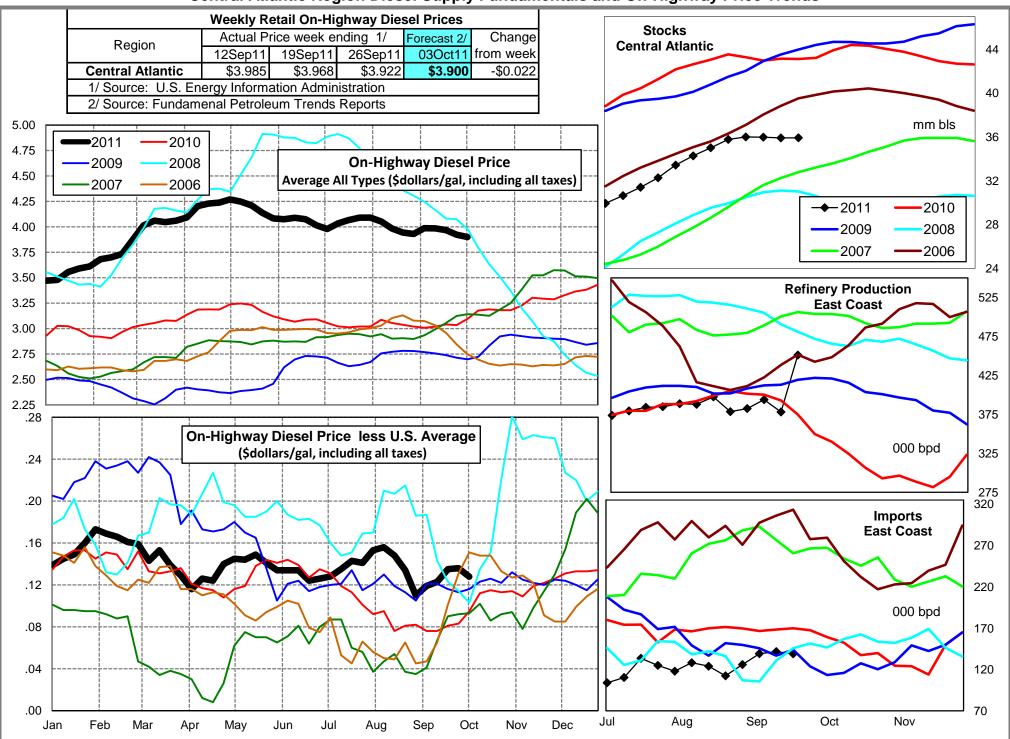
East Coast Diesel Supply Fundamentals and On-Highway Price Trends



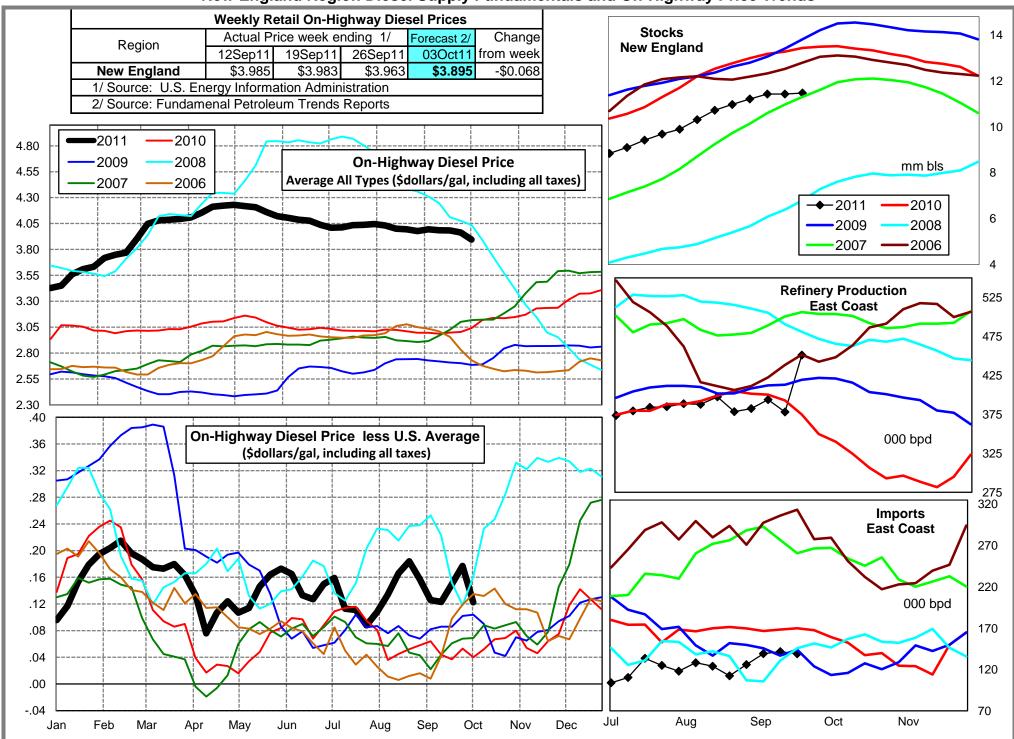
Lower Atlantic Region Diesel Supply Fundamentals and On-Highway Price Trends



Central Atlantic Region Diesel Supply Fundamentals and On-Highway Price Trends

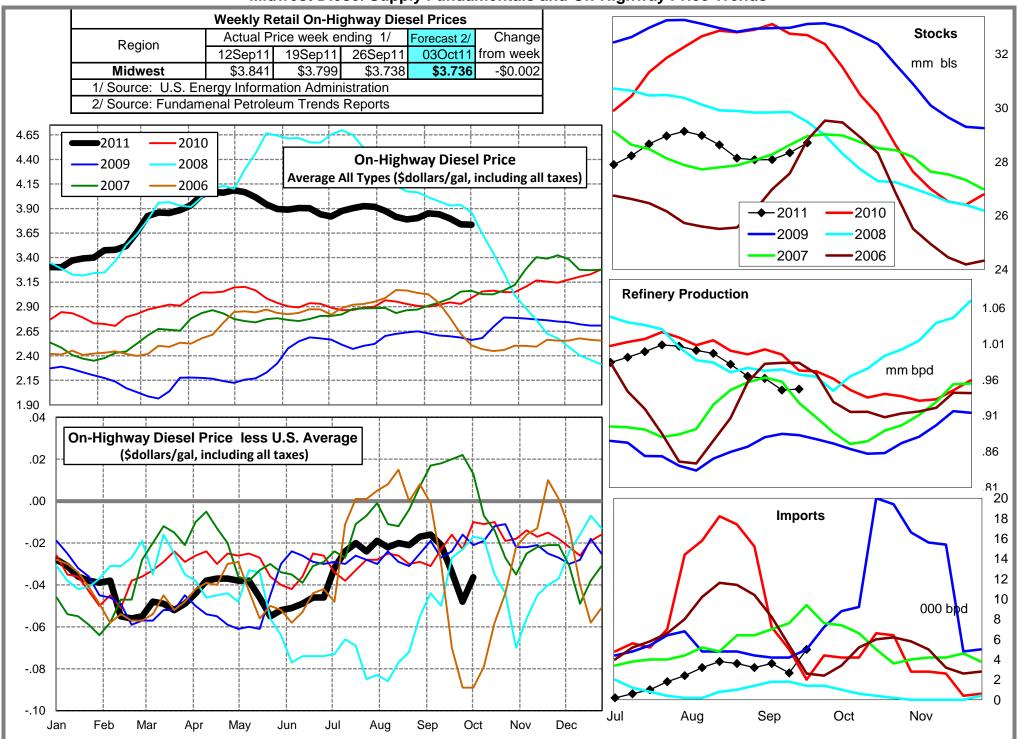


New England Region Diesel Supply Fundamentals and On-Highway Price Trends

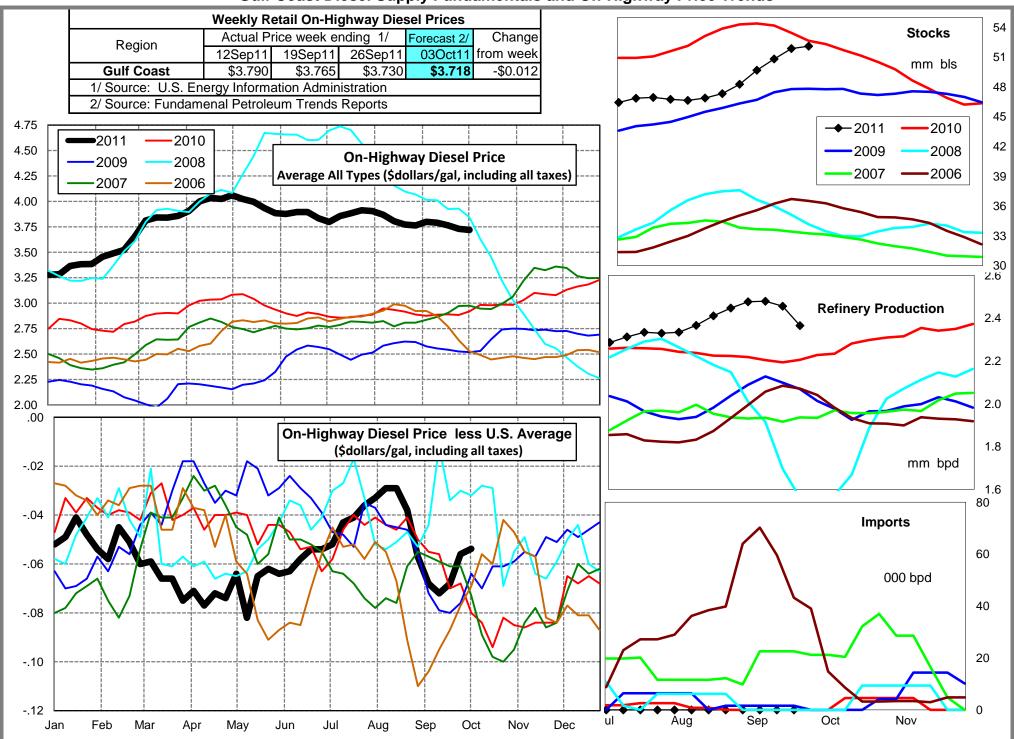


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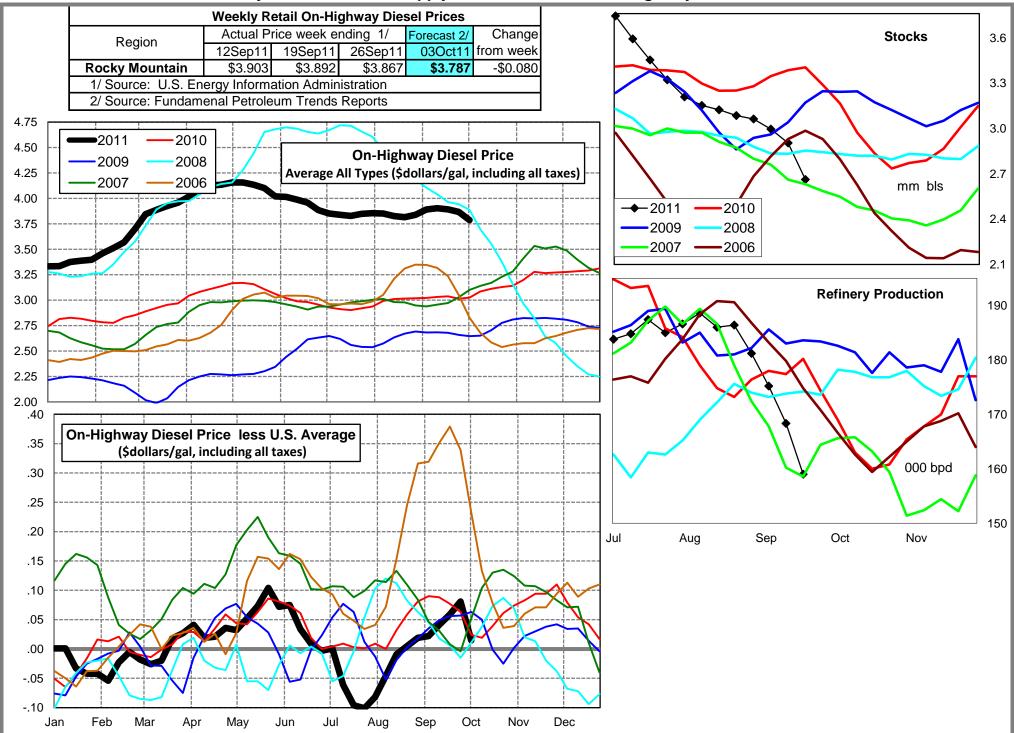
Midwest Diesel Supply Fundamentals and On-Highway Price Trends



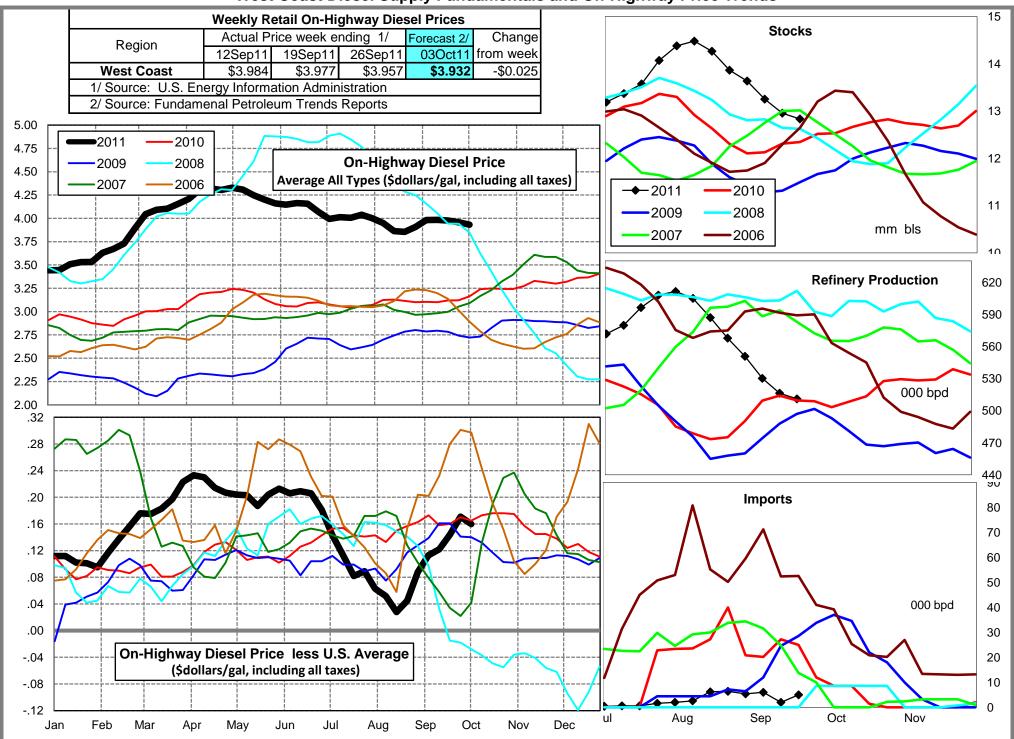
Gulf Coast Diesel Supply Fundamentals and On-Highway Price Trends



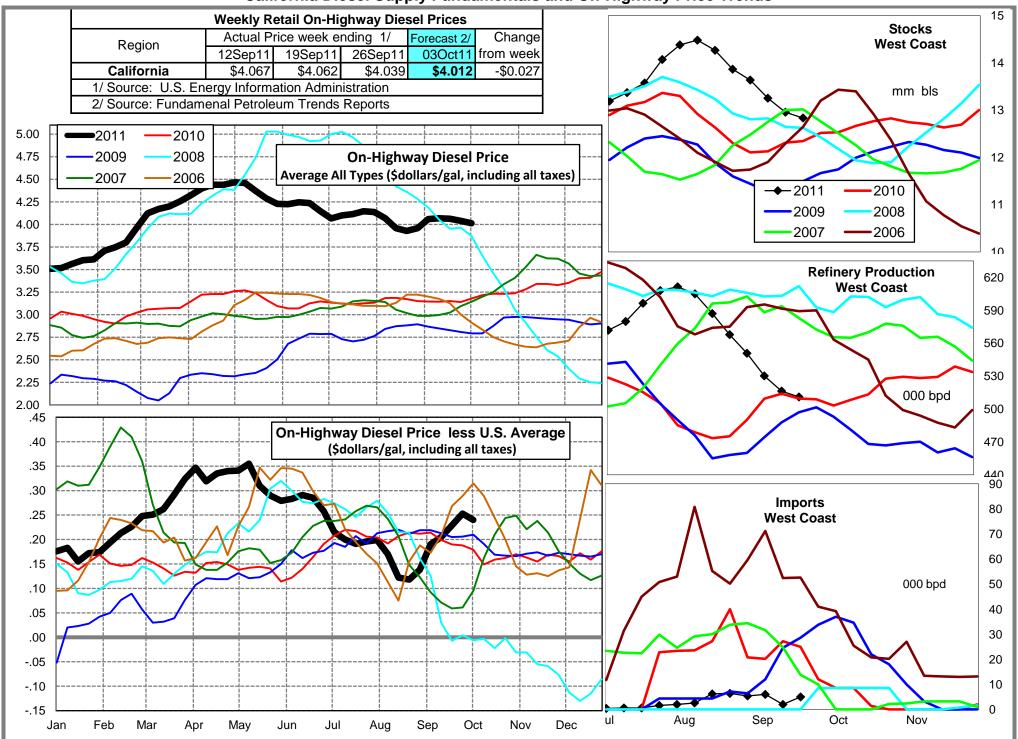
Rocky Mountain Diesel Supply Fundamentals and On-Highway Price Trends



West Coast Diesel Supply Fundamentals and On-Highway Price Trends



California Diesel Supply Fundamentals and On-Highway Price Trends



	Weekly On-Highway Diesel Prices											
	Average All Types (\$dollars/gal, including all taxes)											
Week ending	United	East	New	Central	Lower	Mid	Gulf	Rocky	West	California		
	States	Coast	England	Atlantic	Atlantic	West	Coast	Mtn	Coast			
Mon-03-Jan-11	3.331	3.357	3.427	3.470	3.303	3.303	3.279	3.332	3.443	3.507		
Mon-10-Jan-11	3.333	3.364	3.450	3.478	3.308	3.302	3.284	3.334	3.445	3.516		
Mon-17-Jan-11	3.407	3.448	3.560	3.556	3.392	3.371	3.366	3.374	3.509	3.562		
Mon-24-Jan-11	3.430	3.480	3.609	3.590	3.421	3.392	3.382	3.388	3.531	3.602		
Mon-31-Jan-11	3.438	3.494	3.633	3.611	3.432	3.399	3.384	3.396	3.533	3.612		
Mon-07-Feb-11	3.513	3.565	3.717	3.682	3.501	3.475	3.455	3.459	3.630	3.707		
Mon-14-Feb-11	3.534	3.587	3.749	3.700	3.524	3.479	3.489	3.511	3.671	3.747		
Mon-21-Feb-11	3.573	3.620	3.769	3.734	3.557	3.517	3.522	3.568	3.729	3.799		
Mon-28-Feb-11	3.716	3.764	3.903	3.875	3.703	3.661	3.656	3.698	3.892	3.964		
Mon-07-Mar-11	3.871	3.908	4.046	4.014	3.850	3.823	3.812	3.845	4.046	4.122		
Mon-14-Mar-11	3.908	3.946	4.081	4.061	3.885	3.859	3.842	3.888	4.091	4.170		
Mon-21-Mar-11	3.907	3.938	4.087	4.046	3.878	3.855	3.841	3.925	4.104	4.199		
Mon-28-Mar-11	3.932	3.952	4.095	4.061	3.892	3.883	3.857	3.959	4.155	4.256		
Mon-04-Apr-11	3.976	3.982	4.109	4.092	3.923	3.932	3.905	4.017	4.209	4.323		
Mon-11-Apr-11	4.078	4.082	4.154	4.204	4.024	4.040	4.001	4.097	4.308	4.397		
Mon-18-Apr-11	4.105	4.111	4.212	4.229	4.051	4.068	4.033	4.126	4.319	4.440		
Mon-25-Apr-11	4.098	4.105	4.222	4.238	4.038	4.061	4.024	4.134	4.305	4.438		
Mon-02-May-11	4.124	4.128	4.231	4.269	4.059	4.086	4.060	4.156	4.328	4.465		
Mon-09-May-11	4.104	4.117	4.218	4.248	4.052	4.066	4.022	4.156	4.307	4.459		
Mon-16-May-11	4.061	4.075	4.207	4.210	4.005	4.015	3.996	4.134	4.248	4.371		
Mon-23-May-11	3.997	4.011	4.161	4.138	3.943	3.942	3.935	4.101	4.201	4.287		
Mon-30-May-11	3.948	3.962	4.121	4.082	3.897	3.896	3.884	4.020	4.161	4.227		
Mon-06-Jun-11	3.940	3.955	4.105	4.074	3.891	3.889	3.877	4.015	4.146	4.223		
Mon-13-Jun-11	3.954	3.968	4.087	4.088	3.905	3.905	3.896	3.988	4.163	4.245		
Mon-20-Jun-11	3.950	3.962	4.077	4.074	3.904	3.904	3.896	3.959	4.156	4.235		
Mon-27-Jun-11	3.888	3.914	4.038	4.014	3.860	3.842	3.834	3.885	4.069	4.146		
Mon-04-Jul-11	3.850	3.870	4.009	3.978	3.812	3.818	3.798	3.851	3.993	4.065		
Mon-11-Jul-11	3.899	3.926	4.012	4.034	3.872	3.875	3.856	3.838	4.012	4.099		
Mon-18-Jul-11	3.923	3.963	4.034	4.066	3.912	3.903	3.882	3.827	4.005	4.114		
Mon-25-Jul-11	3.949	3.988	4.037	4.090	3.940	3.925	3.913	3.848	4.038	4.145		
Mon-01-Aug-11	3.937	3.974	4.045	4.090	3.918	3.918	3.904	3.855	4.000	4.136		
Mon-08-Aug-11	3.897	3.936	4.031	4.053	3.877	3.875	3.868	3.851	3.949	4.067		
Mon-15-Aug-11	3.835	3.871	4.001	3.983	3.811	3.815	3.806	3.826	3.863	3.957		
Mon-22-Aug-11	3.810	3.844	3.994	3.944	3.788	3.789	3.772	3.815	3.855	3.928		
Mon-29-Aug-11	3.820	3.843	3.977	3.930	3.793	3.803	3.763	3.839	3.908	3.958		
Mon-05-Sep-11	3.868	3.886	3.994	3.987	3.833	3.852	3.800	3.890	3.981	4.058		
Mon-12-Sep-11	3.862	3.879	3.985	3.985	3.825	3.841	3.790	3.903	3.984	4.067		
Mon-19-Sep-11	3.833	3.853	3.983	3.968	3.792	3.799	3.765	3.892	3.977	4.062		
Mon-26-Sep-11	3.786	3.804	3.963	3.922	3.739	3.738	3.730	3.867	3.957	4.039		
Mon-03-Oct-11	3.772	3.788	3.895	3.900	3.740	3.736	3.718	3.787	3.932	4.012		

Mon-10-Oct-11

Mon-17-Oct-11

Mon-24-Oct-11

Mon-31-Oct-11

Mon-07-Nov-11

Mon-14-Nov-11

Mon-21-Nov-11 Mon-28-Nov-11

Mon-05-Dec-11

Mon-12-Dec-11

Mon-19-Dec-11

Mon-26-Dec-11

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Glossary and Definitions - Weekly Diesel Price - Fundamental Trends Report

U.S. Energy Information Administration: Source of weekly supply - demand diesel (distillate) fundamental data gathered through weekly survey of refiners, blenders, marketers, distributors.

Weekly Retail On-Highway Diesel Prices: Prepared by the EIA through a weekly survey of retail diesel marketers conducted each Monday. Many transportation firms use this data source to set fuel surcharge rates.

Gulf Coast ULSD (ultra low sulfur distillate) Spot Market Prices: Daily price data provided to the EIA by Thomson Reuters. Weekly data is an un weighted average of the daily prices.

Regional Markets: The EIA has defined five regions called PADD's for Petroleum Administration for Defense Districts which are used to aggregate weekly supply demand fundamental statistics as well as retail On-Highway diesel prices. Those regions are illustrated on the U.S. Map, Page 2 of this report. In addition the EIA provides prices for the state of California, and three sub regions of PADD 1; New England, Central Atlantic and Lower Atlantic.

On-Highway Diesel Price less U.S. Average: This is the difference between the specific regional market and the U.S. Average price. The variance reflects differences in refining cost, wholesale distribution cost, product grade specifications, taxes, and market power by marketers to set prices.

Temporary variations also reflect the relative supply - demand balance; for example during periods that Eastern Canadian refiners are down for maintenance diesel supplies in the New England Region may become very tight, thus driving up the premium that New England prices have over the U.S. average price.

This difference also reflects the **'basis risk'** which a transport firm operating in a specific region experiences if using the U.S. Average price to hedge fuel cost or set fuel surcharge rates.

Week ahead On-Highway Retail Diesel Price Forecast: Prepared by Fundamental Petroleum Trends Reports using spot and futures market prices as reported by the EIA, and seasonal indices in proprietary statistical models.