



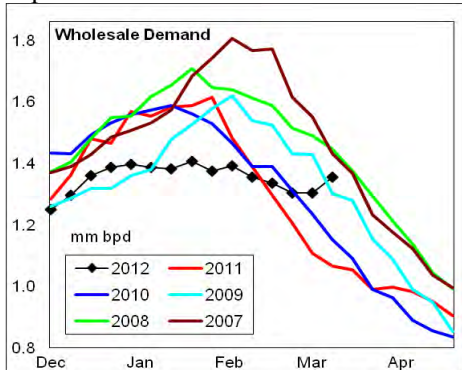
WEEKLY PROPANE SUPPLY-DEMAND-PRICE TRENDS

A Fundamental Petroleum Trends Weekly Report

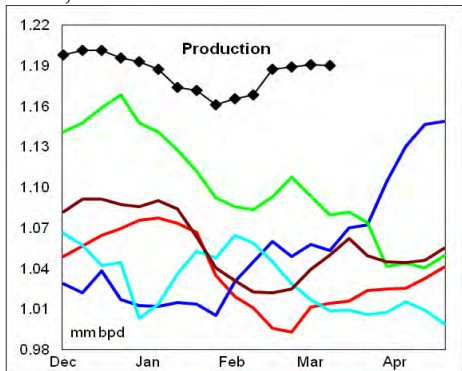
Lehi German Tel: 816.505.0980 www.fundamentalpetroleumtrends.com

Summary¹:

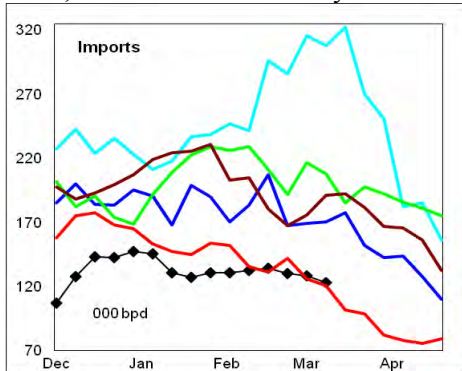
Wholesale demand increased +107,000 bpd on the week, driven by Gulf Coast exports.



Production declined -19,000 bpd last week, concentrated in PADD 2.



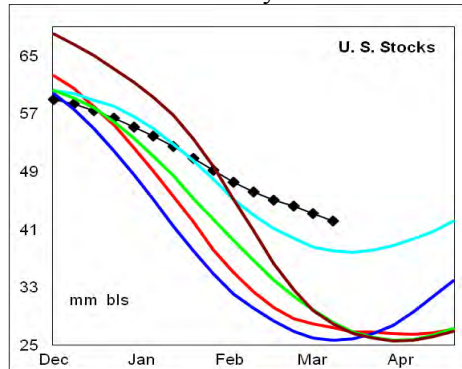
Imports decreased -4,000 bpd on the week, a level that matched 5-year lows.



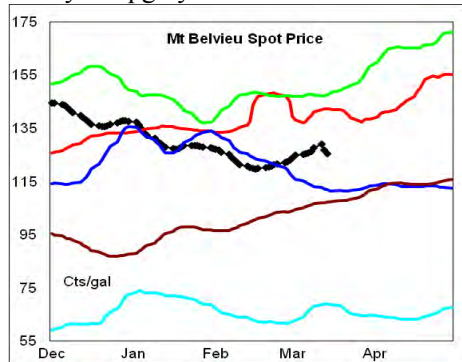
Combined production and imports during the latest 4-wk period were +182,000 bpd above a year ago. Production was +191,000 bpd above last year (+19%), while imports were -9,000 bpd lower. The latest 4-wk average demand was +204,000 bpd above last year, driven by restocking exports from

the gulf and restocking private inventory.

Stocks decreased -1.3 million barrels last week. The 4-wk stock change was a draw of -4 million barrels, slightly less than each of the last 3-years.



Price and Spreads Mt Belvieu spot prices decreased -1 cpg on the week ending 14Mar12, while Conway declined -2 cpg during the same week. Prices spiked early in the week, then pulled back nearly -8 cpg by week end.



The Conway – Mt Belvieu price spread trended lower early in the week, then pulled back to end nearly unchanged from the previous week at -17 cpg.

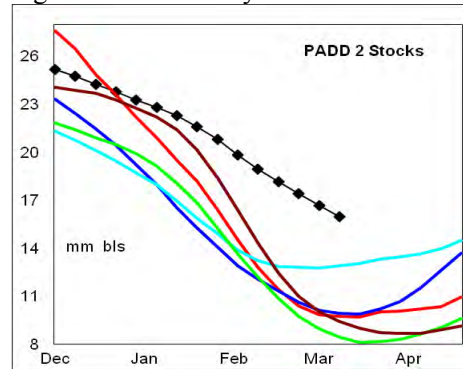
The propane to natural gas price spread trended higher on the week, to a new all time record high as a result of weak gas prices.

The propane / crude oil price spread traded sideways last week, and remains slightly above recent all time lows.

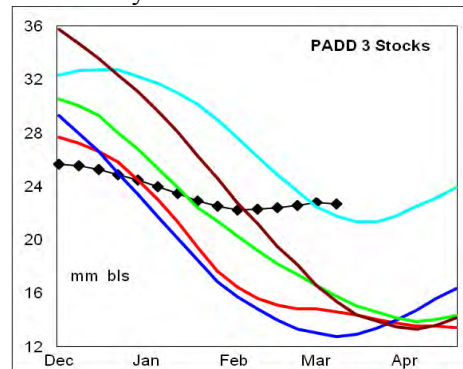
PADD 1 stocks decreased -0.1 million barrels on the week. Stock levels remain above the mid range. Supply for the latest 4-wk period was +31,000 bpd above last year.

PADD 2 stocks decreased -0.9 million barrels on the week. Supply declined -19,000 bpd on lower production. The

latest 4-wk average supply was -5,000 bpd below a year ago, driven by lower imports. Stock levels ended the week +63% above a year ago, and a record high for this time of year.



PADD 3 stocks decreased -0.3 million barrels on the week, with the 4-wk stock change a build of +0.4 million barrels compared to an average draw of -2 million barrels for the last 3-years. Stock levels ended the week +55% above last year.



PADDs 4 & 5 stocks were unchanged on the week. The stock level was +62% above a year ago.

Emerging Trends Wholesale demand has been unusually strong during the latest 4-wk period compared to prior years, given the very warm weather in key markets. This points to stock building in private storage by distributors on the recent price pull back and unintended including export data in the domestic wholesale demand statistics by the EIA. The market remains extremely over supplied with likely further price weakness.

¹ Source is latest EIA Weekly Statistics



PROPANE: Graph Link and Weekly Summary

March 15, 2012

Fundamental Trends for the Week Ending:

Friday, March 09, 2012

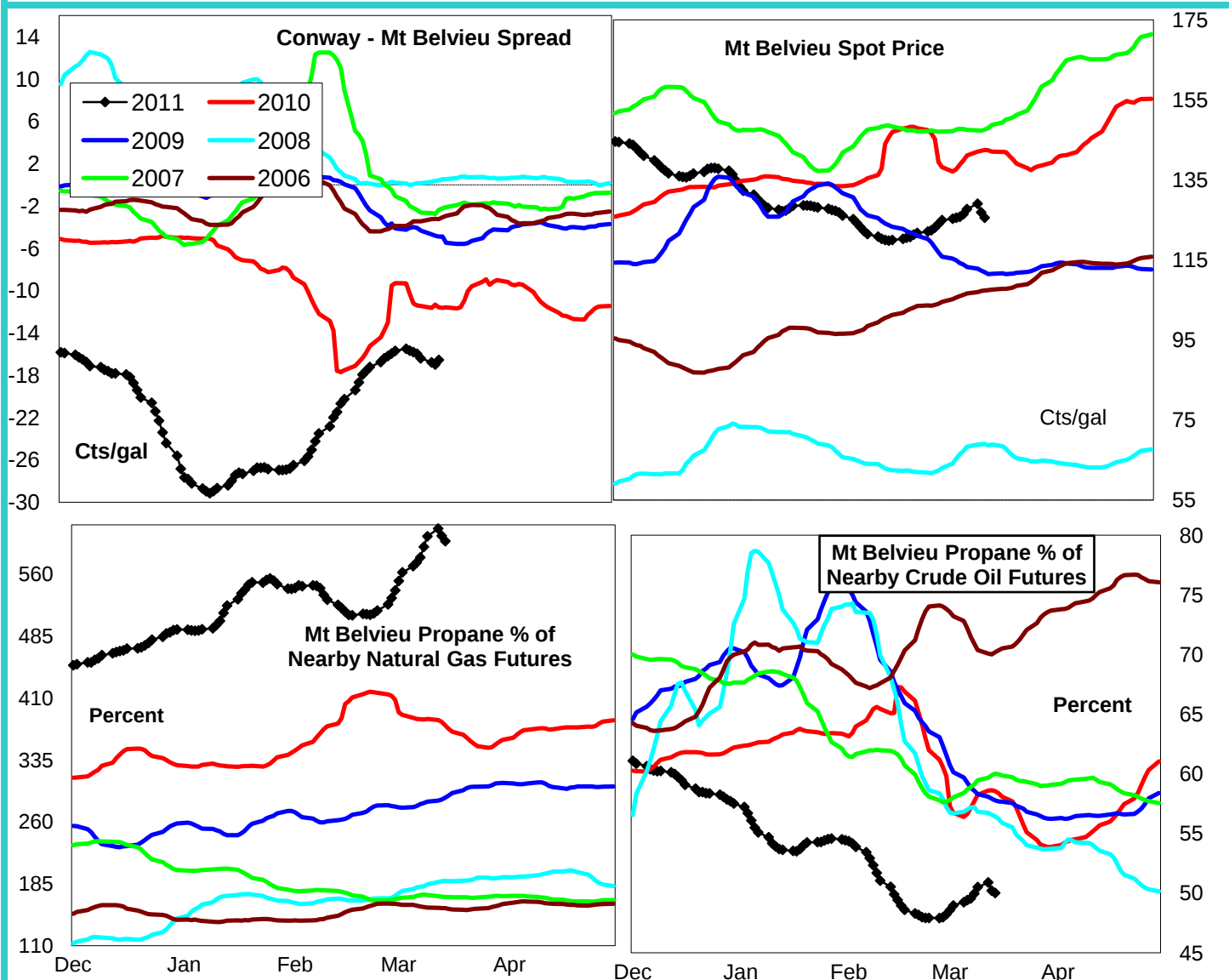
000 bpd Stocks 000 bls	Weekly Supply-Demand					Change from prior week:				
	U.S. Total	PADD				U.S. Total	PADD			
		1	2	3	4&5		1	2	3	4&5
Stocks	42,187	2,613	15,940	22,665	969	-1,311	-52	-912	-316	-31
Propylene Stocks	4,326					-37				
Production	1,190	92	222	742	134	-19	2	-24	2	1
Imports	123	45	53	0	25	-4	-12	5	-1	4
Whsle Demand	1,396					107				

Price Trends for the Week Ending:

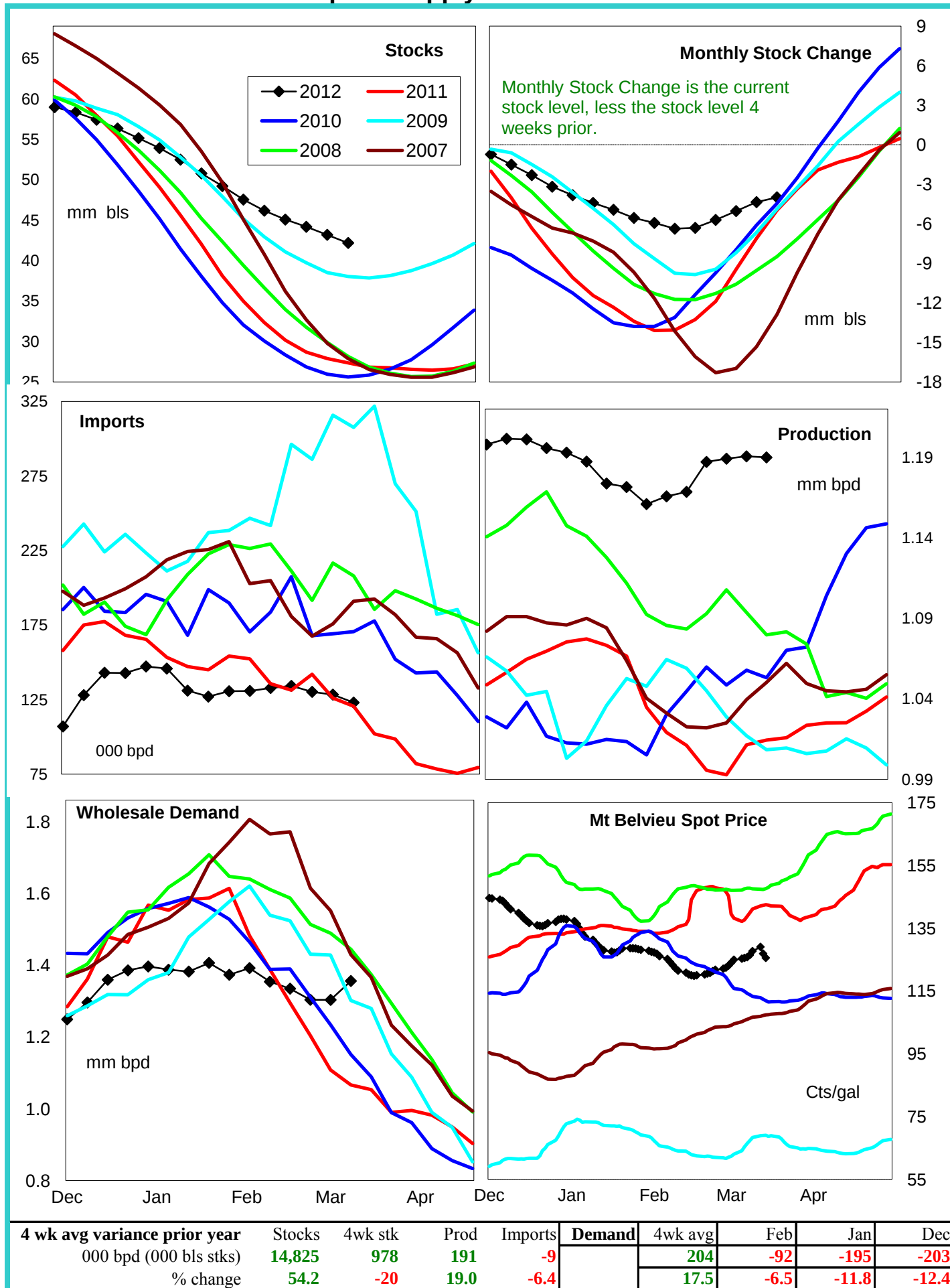
Wednesday, March 14, 2012

Cents/gal	Average for week ending:				Change from:			% change from:		
	3/14/12	3/7/12	2/15/12	3/17/11	3/7/12	2/15/12	3/17/11	3/7/12	2/15/12	3/17/11
Mont Belvieu Spot	129.1	123.4	120.1	141.9	5.70	3.21	-21.80	4.6	2.7	-15.4
Conway Spot	112.3	108.2	97.3	128.4	4.07	10.86	-31.01	3.8	11.2	-24.2

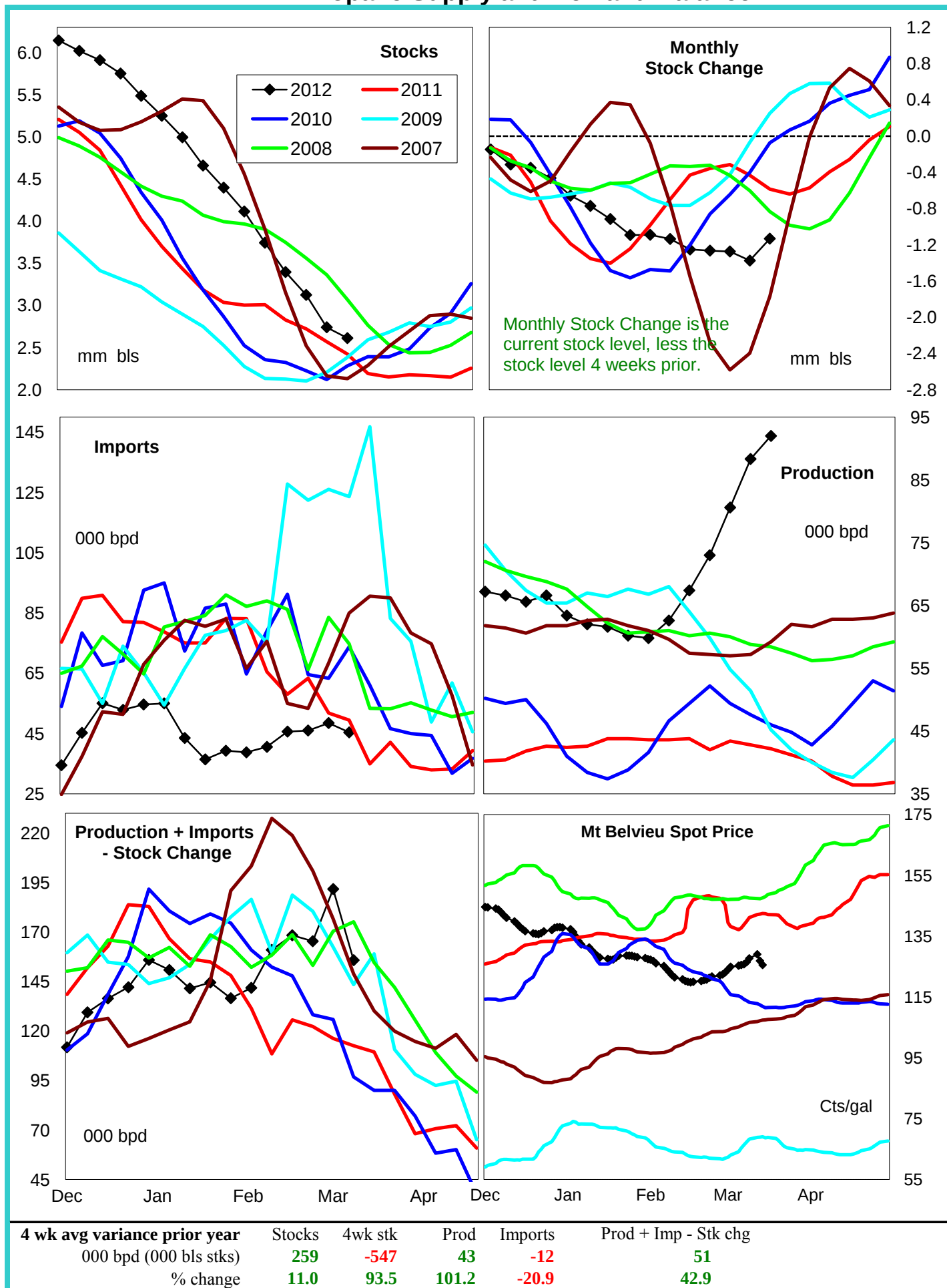
Key Price Spreads and Differentials



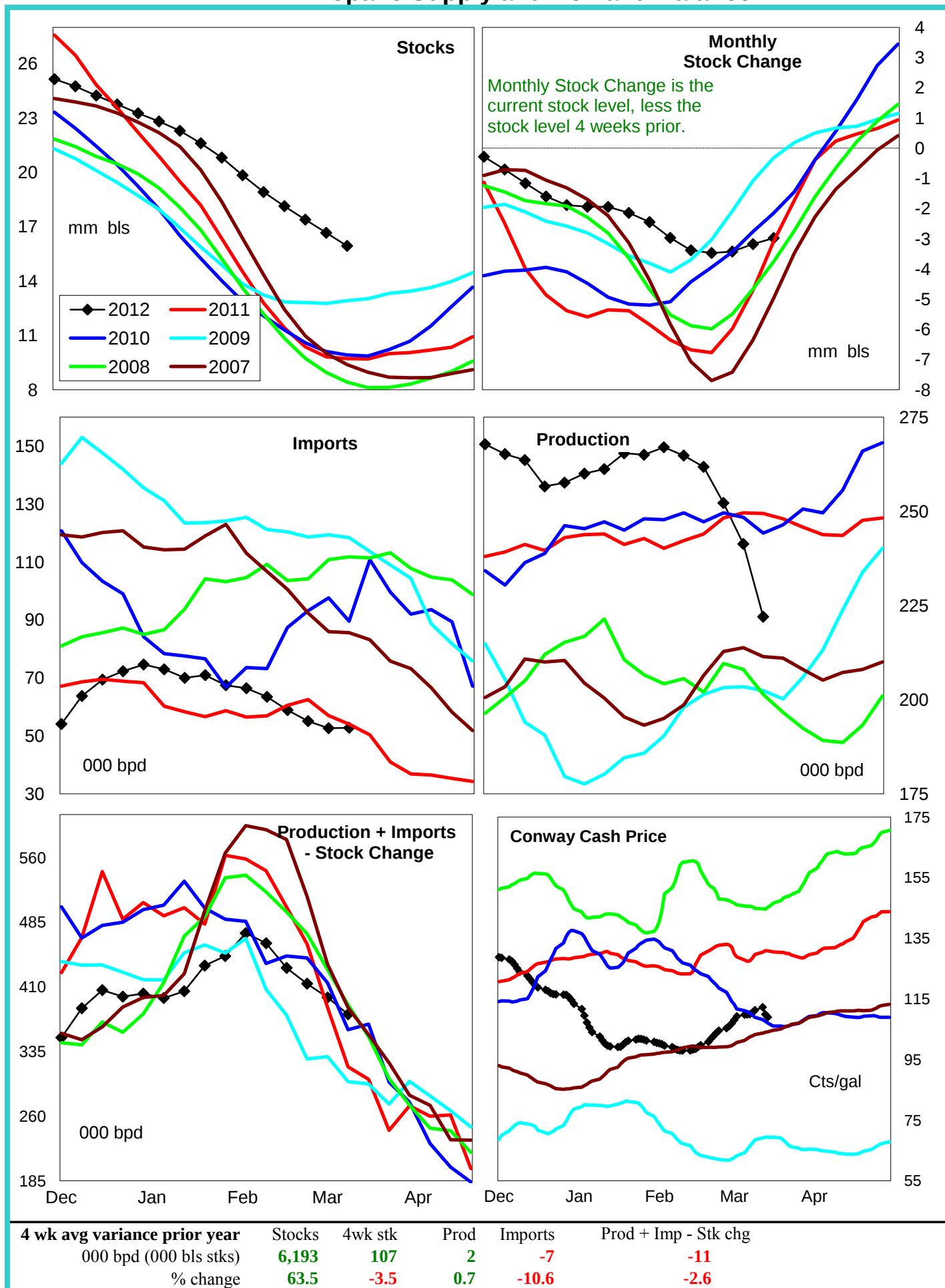
U. S. Propane Supply and Demand Balance



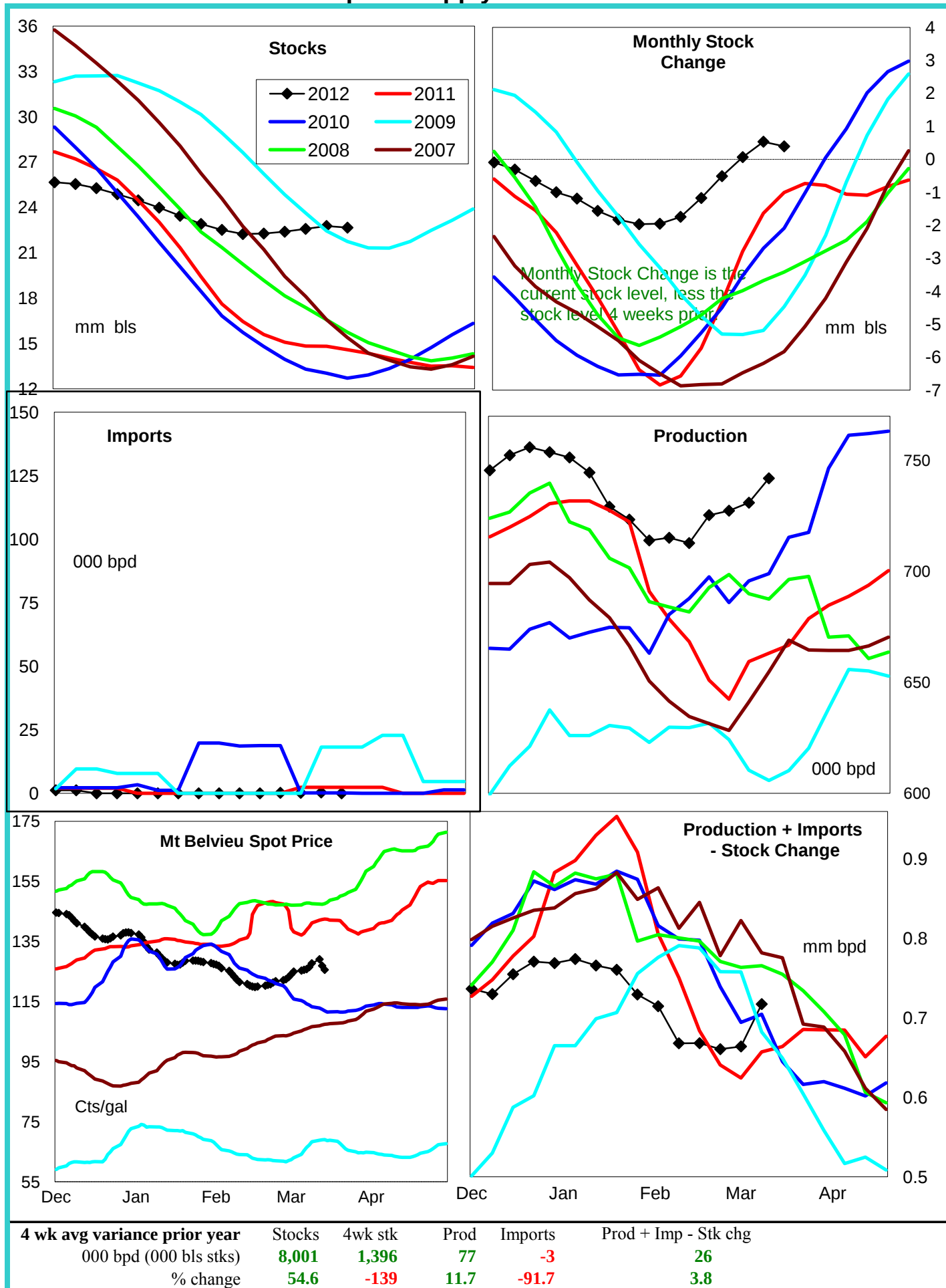
PADD 1 Propane Supply and Demand Balance



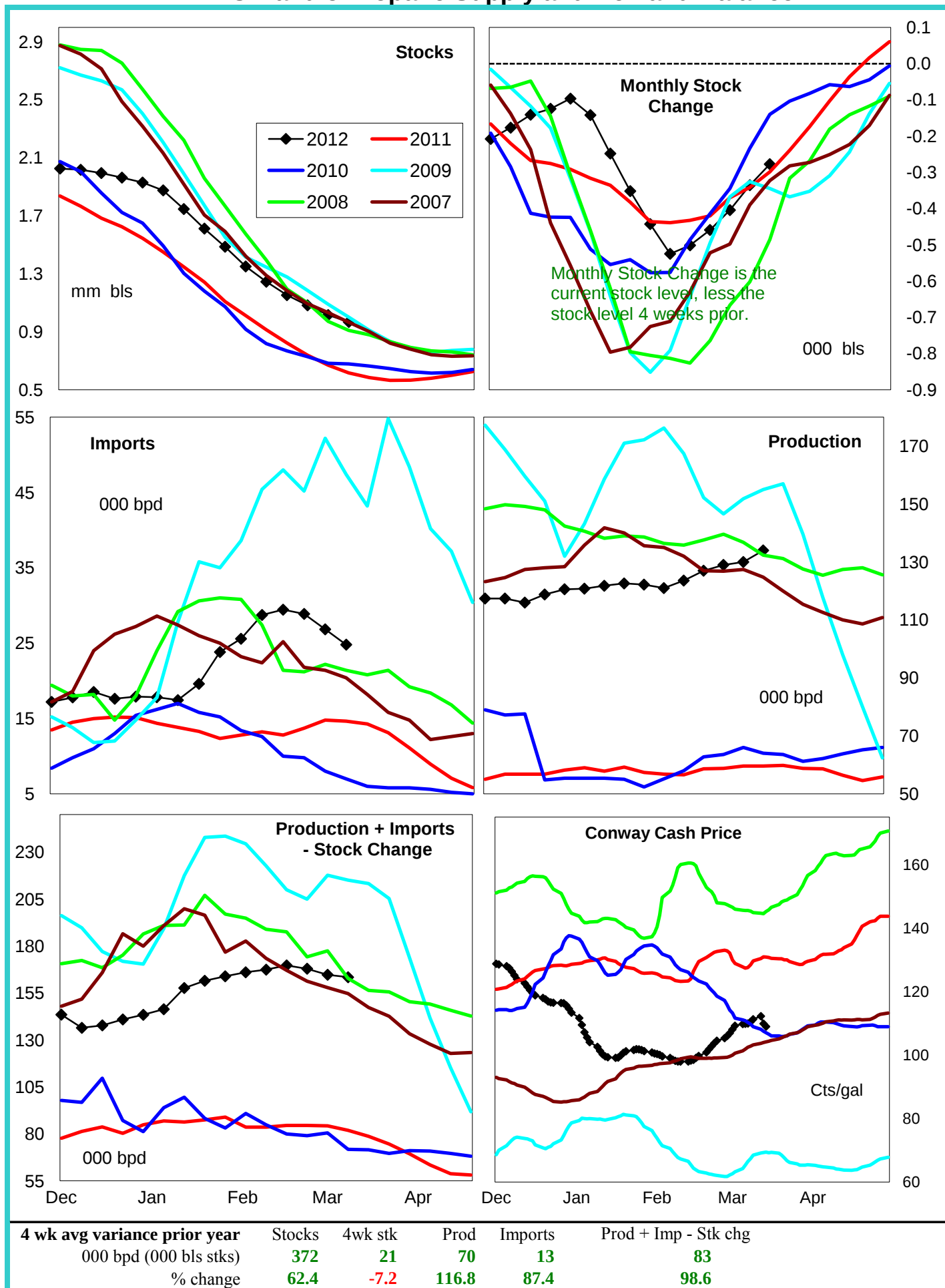
PADD 2 Propane Supply and Demand Balance



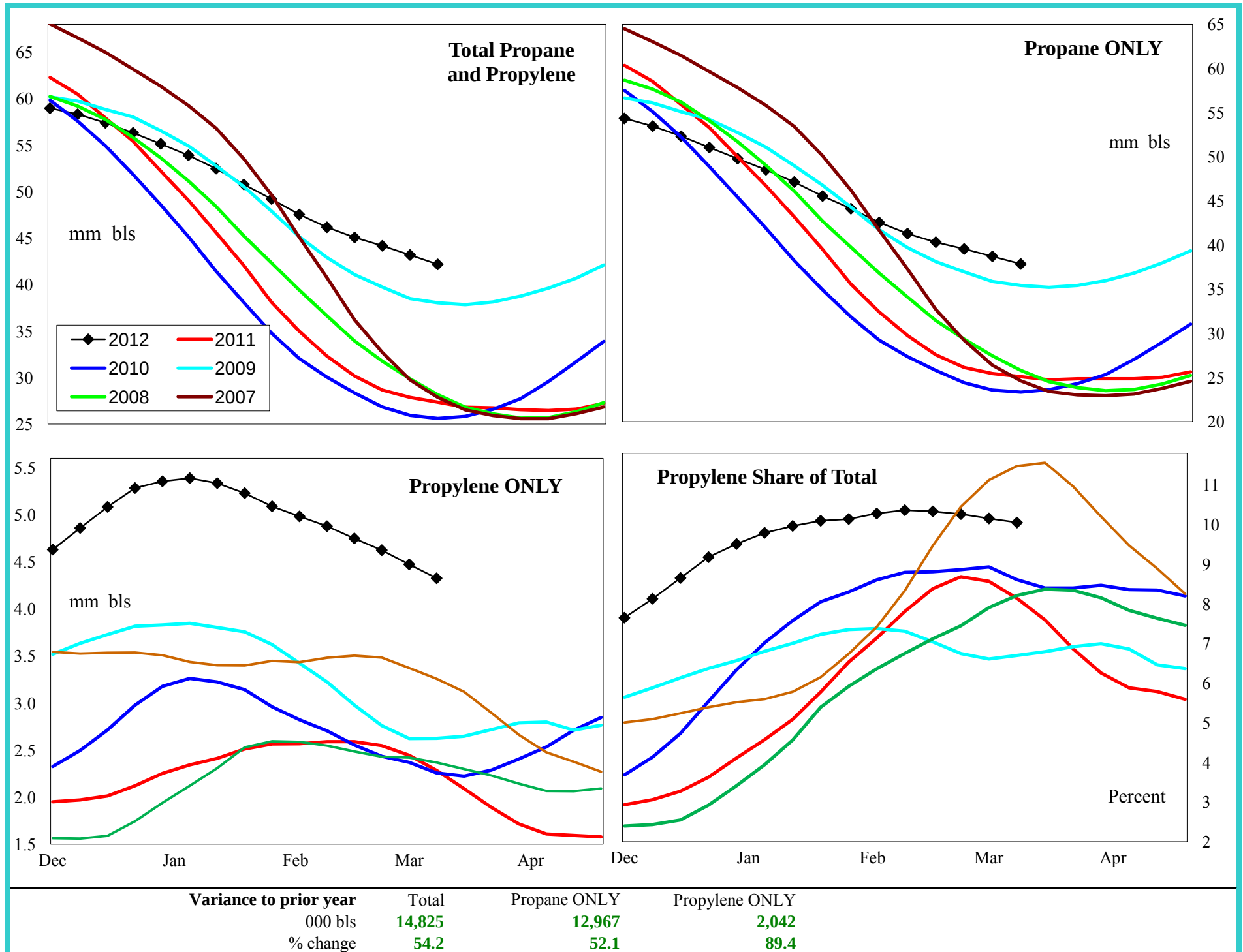
PADD 3 Propane Supply and Demand Balance



PADDs 4 and 5 Propane Supply and Demand Balance



U. S. Propane and Propylene Stocks



U. S. Petroleum Administrative for Defense Districts (PADDs)

